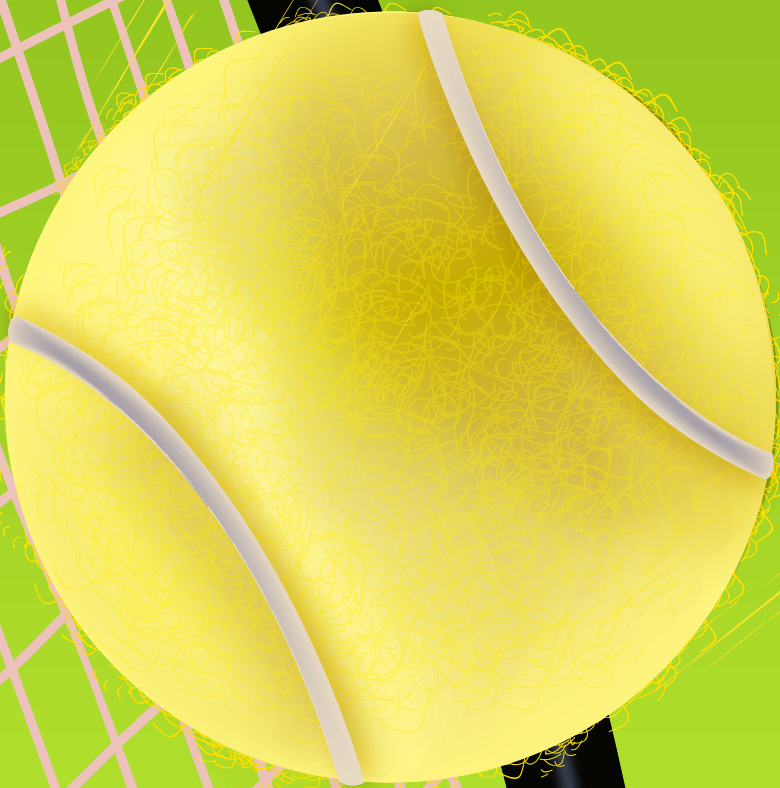

ANNUAL REPORT 2016



Inspiring Youth To Serve

MISSION STATEMENT:

Todd Martin Youth Leadership (TMYL) exists to prepare young people, especially those from under-resourced families and communities, for success as individuals and as active, responsible citizens through innovative tennis, education, life skills, and leadership development programming.

ABOUT THE TMYL PROGRAMS

• AFTER SCHOOL PROGRAM

2016 brought a huge change in how we provided after school programming to Lansing's youth. We partnered with Lansing Parks & Recreation's after school program to provide tennis programming to over 120 youth at three community centers in the Lansing area. Through this expanded partnership with Lansing Parks & Recreation, we were able to introduce the game of tennis to more youth, many of whom would not have had the opportunity to participate in the sport. We are grateful for the support we have received from Lansing Parks & Recreation for the past twenty years and cannot wait to see how our partnership will continue to positively impact the lives of Lansing's youth.

• TUTORING

■ During the school year, TMYL supported 20 youth with intensive one-on-one or small group tutoring. Tutoring was provided by Michigan State University students involved with the Center for Service-Learning and Civic Engagement, as well as the Drews Scholars program. All students involved in the tutoring program experienced an increase in their grades with many improving their grades from Cs and Ds to As and Bs! We are so proud of our participants and we are excited about strengthening our relationship with Michigan State through this program.



■ In order to help participants maintain the academic progress they made during the school year, TMYL offered summer tutoring for 14 youth. Our tutors were, once again, students in the Drews Scholars program at Michigan State University, as well as some of our summer tennis staff.

• FRIDAY NIGHT TENNIS

Through our continued partnership with MSU Indoor Tennis Facility, TMYL offered Friday night tennis throughout 2016 for over 100 participants. Our programming was designed to meet the individual needs of each participant in a group setting, including the NJTL and Local Excellence programs. The National Junior Tennis and Learning (NJTL) is a tennis development program open to youth ages 6-18, and focuses on the development and competition of the beginner and intermediate player starting with the Quick Start Tennis approach. The Local Excellence Program is designed for local high school students who have had previous experience in high school tennis or competitive play.

• SUMMER TENNIS, LEADERSHIP AND LIFE SKILLS PROGRAM

Our flagship program served nearly 200 youth in the summer of 2016; many of whom attended both of



the 4-week sessions offered. Throughout the summer, our participants aged 6 to 18 learned the game of tennis and progressed with their skills. But the summer program is much more than tennis. Each Monday, participants heard from local leaders about the importance of leadership and citizenship. On Fridays our youth expanded their horizons (and had fun!) with educational field trips throughout Michigan. Finally, our participants completed life skills lessons and activities at their sites throughout the week. These lessons were designed to help our students learn skills that

will help them be successful, both on and off the court, as they move through life.

“ TMYL helped me in becoming a strong leader, taught me to be responsible, and showed me how to push through any obstacle or challenge that comes my way. TMYL contributed to my success in school and tennis. ”

~ Kiara Berry, long-time TMYL participant and current college tennis player

2016 SCHOLARSHIP RECIPIENT: MADALYNN BODY

Each year, TMYL chooses one of our hundreds of participants to receive a scholarship for access to additional tennis programming. Many deserving participants are considered and the winner is chosen by our summer staff based on the participant's demonstration of character, commitment, and capability.

Our scholarship recipient for 2016 was Madalynn Body. She has been involved with TMYL programs on and off for the past 8 years, including the tennis, tutoring, and afterschool programs. Madalynn's mom, Dolores Body, commented that through participation in TMYL programs Madalynn has grown, "...into a wonderful, considerate, thoughtful, intelligent and well-rounded individual."

Dolores credits TMYL, its programs, and its staff for the growth that Madalynn has experienced as a student, a tennis player, and a person. Madalynn's coaches agree with her mother; longtime TMYL coach, Steve Wolff, commented, "Madalynn has grown as a person and a player, especially in the last year since receiving her scholarship. She has taken her game, and more importantly her mindset, to the next level."

Dolores would, "...definitely and highly recommend TMYL programs to other families" in the Lansing area, and she feels, "very, VERY lucky to have found the program and been able to have Mady participate." She is very appreciative to the many donors whose generosity allows the price of TMYL programs to be very reasonable for families who would not otherwise have the opportunity to provide their children with access to tennis, tutoring and afterschool programs. All in all, Dolores gives credit to TMYL for contributing to the healthy development of her daughter as a tennis player, student, and person.



TODD MARTIN YOUTH LEADERSHIP ENDOWMENT FUND

Held by Capital Region Community Foundation

- **CONTRIBUTIONS & REVENUE:**
 - Interest Income on Investments: \$11,223.81
 - Realized Gain on Investments: \$929.06
 - Unrealized Gain on Investments: \$19,499.55
 - TOTAL Contributions & Revenue: \$31,652.42
- **EXPENDITURES:**
 - Grants to General Operating Fund: \$17,168.00
 - Foundation Administrative Fees: \$4,292.00
 - TOTAL Expenditures: \$21,460.00
- Net Assets beginning 1/1/2016: \$415,302.22
- Net Assets ending 12/31/2016: \$425,494.64
- Change in Net Assets: \$10,192.42

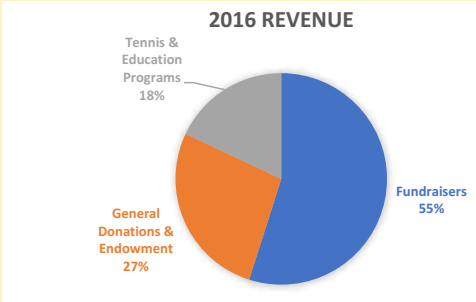
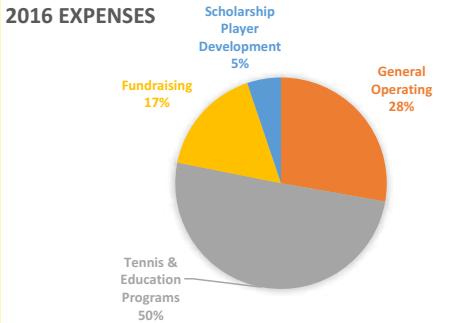
GENERAL OPERATING BUDGET

EXPENSES

General Operating	\$48,250
Tennis & Education Programs	\$87,500
Fundraising	\$29,000
Scholarship Player Development	\$9,000
	\$173,750.00

REVENUE

Fundraisers	\$103,720
General Donations & Endowment	\$51,168
Tennis & Education Programs	\$34,000
	\$188,888.00



MEMBERSHIP OPPORTUNITIES “TODD’S TEAM”

Join Todd’s Team today! Read below about our Todd’s Team membership levels and partner with us to support under-resourced youth!

■ PARTNER (\$100 or less)

- Provides incidentals to run the TMYL programs
- Benefits: 501(c) write off

■ BRONZE (\$100 - \$249 or \$10+ per month)

- Provides for one child to participate in the summer tennis and leadership program
- Benefits: name listed in the Annual Report, one (1) ticket to the Fall event, 501(c) write off

■ SILVER (\$250 - \$499 or \$25+ per month)

- Provides for 10 children to participate in one learning field trip
- Benefits: name listed in the Annual Report, two (2) tickets to the Fall event, 501(c) write off

■ GOLD (\$500 - \$999 or \$50+ per month)

- Provides for one child to participate in tennis programming and equipment for an entire calendar year
- Benefits: name listed in the Annual Report, four (4) tickets to the Fall event, 501(c) write off

■ PLATINUM (\$1,000 - \$2,499 or \$100+ per month)

- Provides for one child to participate in a full year of TMYL programming, including tutoring, leadership and tennis programs
- Benefits: name listed in monthly newsletters, name listed in the Annual Report and website, eight (8) tickets to the Fall event, 501 (c) write off

■ DIAMOND (\$2,500 - \$4,999 or \$300+ per month)

- Provides for two children to participate in a full year of TMYL programming, including tutoring, leadership and tennis programs
- Benefits: special recognition at all TMYL events, name listed in monthly newsletters, name listed in the Annual Report, eight (8) tickets to the Fall event, 501 (c) write off

**You can sign up for your membership online at tmyl.org. You can choose to make monthly or annual recurring payments or a one-time payment.

“ TMYL and those involved in the program have taught me the importance of career building, study skills, leadership, teamwork and communication. Without the TMYL program, I surely would not have played varsity tennis or received a scholarship to attend NYU in the fall of 2017. TMYL will forever be my home away from home. ”

~Destinee Anderson, long-time TMYL participant



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“ TMYL has helped my daughter in significant ways, including introducing her to tennis, then giving her a scholarship for lessons at Court One. This was something that my family would not have otherwise been able to provide for her at the time. The scholarship provided her an opportunity to improve her leadership skills. The TMYL concept combining tutoring, life skills & tennis has worked to engage my kids, support them academically and has helped them build their self-confidence. Our experience with the TMYL program has been invaluable. ”

~Sonia Fuentes, mother of Soluna and Elijah Fuentes

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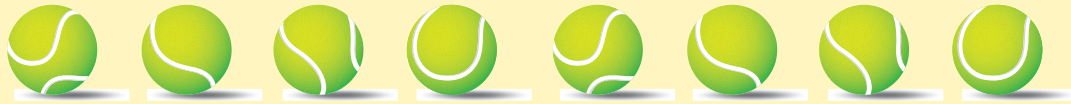
- **You're invited!!**

Join us on September 29, 2017 for TMYL Champions Dinner and Auction honoring Lansing Parks & Recreation at Walnut Hills Golf Club. Join our founder and special guest Todd Martin as we honor Lansing Parks & Recreation and celebrate over twenty years of partnership! To sponsor, donate to or register for the event, please visit our website: tmyl.org and check out the Champions Dinner and Auction tab.

- Like Todd Martin Youth Leadership on Facebook for updates about our programs and special events!

- **SUPPORT TMYL WHILE YOU SHOP!**

- Register your Kroger card. Go to: krogercommunityrewards.com, enroll in Community Rewards, and select Todd Martin Youth Leadership
- Shop Amazon Smile and choose TMYL as your charity of choice!



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200 N. Foster Avenue
Lansing, MI 48912
www.tmyl.org



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