



2015

ANNUAL REPORT



MISSION STATEMENT

The Todd Martin Youth Leadership exists to prepare young people, especially those from under-resourced families and communities, for success as individuals and as active, responsible citizens through innovative tennis, education, life skills, and leadership development programming.

WHAT WE DO

Todd Martin Youth Leadership prides itself in continually pursuing our mission by preparing young people, especially those from under-resourced families and communities, for success as individuals and as active, responsible citizens through innovative tennis, education, life skills, and leadership development programming. The programs described below are more than what we do, they make us who we are as an organization.

AFTER SCHOOL PROGRAM

- Our program is one of 41 NJTL First Serve chapters offering full service programming that includes tennis instruction, student athlete competition for scholarships, leadership and life skills curriculum and graduation, academic tutoring and homework help.
- Location: Letts Community Center
- Dean Transportation generously donated transportation for our participants from school to Letts Community Center.

WINTER 2014/SPRING 2015

- Dates: January 6–May 14, Monday–Thursdays, 3–6pm
- Students: 17
- Staff: Nancy Danhof, Michael Giering, Lauren Moreau, David Richter, Garrison Thompson
- Volunteers: Shahoor Chowdhury, Nick Cobb, Kendra Dixon, Tiara Harris, Tyler Jacobs, Anthony Weston Kilogeridis, Richard O'Connell III, Eric Purcell, Alexis Sims

FALL 2015

- Dates: October 5–December 18; Monday–Thursday; 3-6pm
- Staff: Paul Carrier, Nancy Danhof, Michael Giering, Garrison Thompson
- Volunteers: Harmoni Florence, Ashley Friedrichs, Samantha Ludlam, Kristin Meiner, Lauren Montgomery, Alexis Wiley, Lauren Burkart, Meaghan Keating, Hooman Nassimi, Anastasia Reinhart, Taylor Cutting, Rebecca Fedorchak, Kelsey Feldpausch, Madeline Langell
- Volunteers were placed with TMYL through the MSU Service Learning Program that places students who have a desire to volunteer and a need for experience through their classes in programs in the Lansing community. The volunteers stay with TMYL for a semester to get credit in one of their classes and many times continue on through the next semester because of their engagement with our participants.

MSU TENNIS

- To continue the great progress participants make during the summer, TMYL provides NJTL and Local Excellence programs for youth ages 6-18 throughout the school year at Michigan State University's Indoor Tennis Facility
- Sessions:
 - Winter: January 16 – February 20
 - Spring: March 13 – May 8
 - Fall: October 2 – December 11
- Participants:
 - Winter: 38
 - Spring: 34
 - Fall: 41

SUMMER TENNIS

- Since the founding of our organization over twenty-two years ago, TMYL has provided area youth, ages 8-18 with an outstanding summer tennis program that includes developing and enhancing tennis skills, attending leadership and life skills sessions, and participating in weekly field trips designed to broaden the horizons of the youth. TMYL offers two distinct programs, including NJTL, which focuses on development and competition of beginner and intermediate players, and Local Excellence, which helps motivated high school players mature in the sport and address their personal skill development and court strategy.
- Dates: Session 1 (June 15 – July 17); Session 2 (July 20 – August 14)
- Five sites located around the Lansing area in order to best serve the youth and draw participants from various neighborhoods; our sites include Eastern High School, Lansing Catholic Central, Letts Community Center, Quentin Park, Wainwright Elementary School

- Participants: Session 1 (172); Session 2 (139)
- Staff: (83% of our staff are former program participants, who want to give back to the program that taught and gave them so much)
 - Director of Tennis and Eastern High School Site Director: Garrison Thompson
 - Site Directors: Renee Hoekstra (Quentin Park), Lauren Moreau (Wainwright Elementary School), David Richter (Lansing Catholic Central), Steve Wolff (Letts Community Center)
 - Instructors: Matt de La Fe, Mia Flynn, Brandon Haarer, Briana Henderson, Becca Hurth, Adam Johnson, Andrea Kessler, Marissa Messenger, Olivia Moreau, Sabrina Spagnuolo, Calvin Tomaschko, Zack Weber
- Junior leaders: Ava Braatz, Bernadette Rae Garibay, Kiara McGill
- Field Trips: Kalamazoo Air Zoo, Lansing Lugnuts Game, Boys Nationals, Binder Park Zoo, Hope College, Grand Rapids Public Museum, Michigan Science Center
- Leadership and Life Skills Themes: Exercise and Nutrition, Teamwork, Variety and Appreciating Diversity, Arthur Ashe Writing Contest
- Community Service Competition: This summer, TMYL continued to provide our participants to be active, responsible citizens by engaging all our sites in a community service competition. All sites collected pop tabs for the Ronald McDonald House of Mid-Michigan, and the site that collected the most pop tabs each session won a pizza party. At the end of the summer, several participants and staff took all the pop tabs collected by TMYL to the Ronald McDonald House of Mid-Michigan.

SUMMER TUTORING

- For the second year, TMYL offered a summer tutoring program to meet the academic needs of our participants. The program was staffed by a team of tutors, including educators and highly accomplished college students, and served 12 youth by providing individualized academic support bi-weekly for two hours each day. The tutoring program was a great success and both parents and participants were pleased with the results. The program will be offered again during the summer of 2016.
- Summer tutors: Paul Carrier, Mia Flynn, Emily Francis, Michael Giering, Becca Hurth, David Richter

HOW WE DO IT

The innovation tennis, education, life skills, and leadership development programs Todd Martin Youth Leadership provides for youth around the Lansing area would not be possible without the generous and continued support of our donors, members, event attendees, volunteers, staff and board members.

FUNDRAISERS

CHICAGO

- The 2nd Annual Paddle Extravaganza took place on April 24, 2015 at Skokie Country Club in Glencoe, IL. The fun-filled day included a Paddle Pro/Am featuring eleven nationally ranked professionals, a cocktail hour generously hosted by Renee and Kevin Shrier, and a dinner and evening program, including a live and silent auction. The event was wildly successful and brought in over \$50,000 to support TMYL's programs and the youth we serve. We cannot thank the professionals, amateurs, event attendees, auction donors and auction purchasers enough for the generosity and support of our organization.

LANSING

- The 2015 "Got Game" event took place on October 9th and 10th at Walnut Hills Country Club and Court One East Athletic Club. The Champion's Dinner on Friday night involved a live and silent auction, a delicious dinner, and an engaging program complete with a Q&A session with TMYL founder, Todd Martin, facilitated by news anchor, Sheri Jones. Saturday was a tennis-filled day and included a Kids Clinic, a Pro/Am Tournament, and an exhibition doubles match. Because of the support of our auction donors, sponsors, donors, and participants TMYL was able to reach its fundraising goal, which allows us to serve Lansing area youth with the programs and services so necessary to their success.

OUR ACCOMPLISHMENTS

For over twenty years, Todd Martin Youth Leadership has helped hundreds of Lansing-area youth to experience success, both on and off the court. We are immensely proud of the hard work and successes of these participants, and we are grateful to have been a part of their journey. The story of Bernadette Garibay is one such success story and we are delighted to have the opportunity to share it with you!

LOOKING TO THE FUTURE/WHERE WE ARE GOING

At Todd Martin Youth Leadership, we are always looking towards the future to ensure our programs are sustainable and have the greatest impact possible. The planning, hard work and dedication of our staff and Board of Directors coupled with the generous financial support of our donors and sponsors will help us to achieve our strategic initiatives for the future.

- In the near future (2-5 years), Todd Martin Youth Leadership will:
 - ◆ Increase the reach of our program and, as a result, positively impact the lives of many more Lansing-area youth
 - Goal: Have our own facility that will house tennis, life skills, and leadership programming
 - Goal: Serve 500+ youth during the summer program
 - Goal: Serve 75+ participants at the after school program
 - ◆ Increase fundraising in order to support the above increase in programming
 - Goal: Exceed \$500K in annual fundraising
 - ◆ Increase endowment fund in order to ensure the sustainability of the organization
 - Goal: Endowment fund exceeds \$750K

HOW YOU CAN HELP/BE INVOLVED

Every worthwhile program we provide to Lansing-area youth is successful in large part because of the caring, kind, and generous support of our volunteers and donors. We cannot thank you enough for your continued support! We would love to continue to partner with you in order to reach the ambitious goals (listed previously) we have set for the organization.

- Opportunities to:
 - ◆ Volunteer: For those who love tennis and/or want to help young people succeed in life, there are many opportunities to be a part of the TMYL team. The opportunities are endless – we would love to utilize your talents to serve our youth on the court, in the classroom (academics/life skills lessons), or even in our office. You can visit our website (www.toddmartinkids.org) and fill out a Volunteer Form or stop by the office to fill out an application.
 - ◆ Donate: We are always appreciative of the financial support of our donors because they allow us to provide much needed programs and services to youth from under-resourced families who deserve nothing but the best. Donations via credit card can be made through our website (www.toddmartinkids.org) or checks can be mailed to: P.O. Box 39, East Lansing, MI 48826. Please know that any financial donation you provide to TMYL will be used to further our mission and will go directly to serving youth.
 - ◆ Experience our programs: We welcome all TMYL supporters to visit our programs and witness the difference it makes to our young people and their families. Call our office at 517-483-4021 or email our Director Tennis, Garrison Thompson, at _____, to find out where and when you can join us!

TODD MARTIN DEVELOPMENT FUND ENDOWMENT

HELD BY CAPITAL REGION COMMUNITY FOUNDATION

EXPENSES

General Operating	47,504.60
Tennis & Education Programs	126,888.97
Fundraising.....	37,704.08
Scholarship Player Development	6,803.60
	\$218,901.25

REVENUE

Fundraisers.....	115,324.56
General Donations & Endowments	54,479.42
Tennis & Education Programs	19,246.61
Grants	23,455.00
	\$212,505.59

CONTRIBUTIONS AND REVENUE

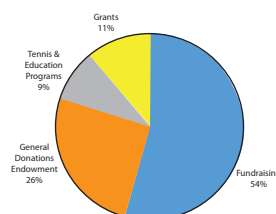
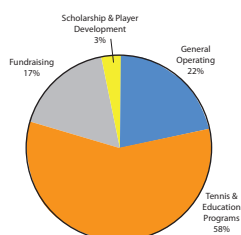
Contributions.....	\$25.18
Interest Income on Investments.....	\$12,004.13
Net Gain on Investments	(18,949.97)
TOTAL Contributions & Revenue.....	(\$6,920.66)

EXPENDITURES

Grants to General Operating Fund....	\$16,835.00
Foundation Administration Fees.....	4,096.00
TOTAL Expenditures.....	\$20,481.00

Net Assets beginning 01/01/2015	\$442,703.88
Change in Net Assets.....	(\$27,401.66)
Net Assets ending 12/31/2015.....	\$415,302.22

GENERAL OPERATING BUDGET



SPOTLIGHT *Board Members*

Todd Martin Youth Leadership would not be able to provide the programs and services so necessary to the success of our youth without the dedication and commitment of our Board of Directors. Through their commitment of time and talent, our Board of Directors take responsibility for guiding the organization and improving the well-being of the youth we serve.

During 2015, TMYL was excited to welcome three new members to the Board of Directors. These individuals brought energy, commitment and expertise to the organization that cannot be understated. They have been significant additions to our organization! Meet our newest board members and learn why they are so passionate about the work of TMYL:



AMANDA FISHER, Vice President and Event Chair

Occupation: National Federation of Independent Business/Michigan

What is something you've learned about the organization since joining the board that you would want others to know?

Even though TMYL is small, we are reaching kids that might have fallen through the cracks otherwise. If even one child is given the encouragement and tools they need to be a successful citizen, then the work we do as an organization is worth it. Also, because we are a bit smaller, those who get involved, either at the Board level or as donors, have the potential to make a big difference.

VINEETH GOSSAIN

Occupation: Loyola University Health System

Why did you get involved with the Board of Directors?

I have taken so much from the Lansing community and still view it as my home. In addition, I learned more from the game of tennis than any classroom I entered. If we can make impact on the community of Lansing and prepare young people for life and to lead, this is something I want to be a part of. TMYL has accomplished a great deal the past twenty years. My goal is to ensure we continue to have a great impact on kids in Lansing and beyond. TMYL, is my opportunity to give back to a place I owe so much to.

DAVID SWAN

Occupation: Swan Electric Company, Inc.

What is something you've learned about the organization since joining the board that you would want others to know?

I've learned that we have a group of people on the Board who are very committed to the long term success of the organization. We all want the program to be extremely strong and to be able to serve as many children as possible. Also, it's a great time for the organization and we're all excited about where we're heading.

TMYL Board of Directors

David H. Brogan,
President Emeritus

Nick Pope,
President

Amanda Fisher,
Vice President and Event Chair

David Ladd,
Treasurer

Sue Selke,
Secretary

Nicole Brillantes

Bryan Dirk

Vineeth Gossain

Casey Lubahn

Christopher W. Struck

Daniel Swan

David Swan

Jennie Wassennar

Staff

Nancy Danhof, *Executive Director*

Sharon Castle, *Executive Director*

Rebecca Swan, *Strategic Data Consultant*

Garrison Thompson, *Director of Tennis*



THANKS TO OUR GENEROUS IN-KIND DONORS, SPONSORS, AND INDIVIDUAL AND BUSINESS DONORS FOR 2015

SPONSORS

Anonymous	Jay Dempsey	McLaren Greater Lansing
Anonymous	Neil and Sandra DeFeo Family Foundation	Miller Canfield Paddock and Stone P.L.C.
Art Craft Display, Inc.	Douglas J	Octagon, Inc.
Brogan Reed and Van Gorder	Expert Object Corp.	Physicians Health Plan
Capital Region Community Foundation	Amanda Fisher	Angie and Nicholas Pope
Centennial Group/Principal Financial Group	Jack Griffin Farm Bureau Insurance	Sparrow Foundation
Coldwell Banker Hubbell Briarwood	Jackson National Life Insurance Company	Sparrow Michigan Athletic Club
Court One Athletic Clubs	Jennie & Company	Women's Travel Team
Court One Travel Teams	Kelley Cawthorne Consulting LLC	UPSTREAM Investment Partners, LLC
Nancy and Bill Danhof	Casey Lubahn	USTA Midwest
Dean Transportation	McKinsey & Company	Van Atta's Greenhouse & Flower Shop

INDIVIDUALS

David Balestrery	Heather and Matthew Hagan	Elaine and Harvey Messing	William Struck
Christine Bart	Kinta and David Heath	Deb and Dennis Muchmore	Emily Swan
Pat and David Brogan	Lisa Hildorf and Mark Castellani	Dawn Newton and Timothy Dalton	Julia and Daniel Swan
Kevin Casey	Anne and Jim Hurth	Wayland Ni	Margo and Lynn Swan
Jack Chandler	Karen Johnson	Marilyn and George Nugent	Marybeth and David Swan
Lori and Raymond Choi	Sandra and John Jones	Jordan O'Neill	Patsy Takahashi
Molly and Sam Chrome	Srinivas and Lakshmi Kandula	Amanda and Rodger Price	Jennifer Tascarella
Mr. and Mrs. Christopher Combe	John Kateley	Peter Pusztai	Lucille and Clifford Taylor
Doug and Luanne Dancer	Ann and James Kiewel	Kayla Roney	Karen and Brian Uihlein
Haylie and Brad Dancer	Dean Kimmith	Adam Rosen	Shari and Jon Vegosen
Luke Donald	Kristyn and David Ladd	Kim Ross	Malivai Washington
Marcie and Sal Durso	Jill Lawrence	Laurene Russo-Strahan	Berkley & Bob Wellstein
Pat and Rick Ferman	Casey Lubahn	Representative Andy Schor	Marco Wen, M.D.
Peter Glendinning	Clare and Cecil Mackey	Barbara Sears	Howard Weyers
Ramma and Ved Gossain	Vic Mankowski	Diane Selke	Steven D. Weyhing
Cheryl and Brian Gottfried	Todd Martin	Sue Selke	Linda and Rob Whittet
Kelly and Jack Griffin	Daniel Menchik	Cynthia and John Shinsky	Mary and Tom Wolff
Dave Haak	Jeffrey Mengel	Cassius Street	

BUSINESSES AND ORGANIZATIONS

Babolat	Exmoor Country Club	Mindful Professional Counseling,	Principal Financial Group,
Kelly Beach, The Trainers Studio	Foods for Living	Asako Hoici, LCPC	Toshie Miura FSS, M.A., M.B.A.
Bead Boutique	Food Tank: The Food Think Tank	MSU Tennis Center	Walt Reynolds, the Trainers Studio
Beggar's Banquet	Forest Akers Golf Course	NCG Cinemas	Riverwalk Theatre
Biggby Coffee	FT Cares	Neil and Sandra DeFeo Family	Root Candles
Blankets & More by Shaltreece, LLC	Grand Hotel	Foundation	Sparrow Michigan Athletic Club
BNP Paribas Open at Indian Wells	Hawk Hollow Properties, Inc.	Network for Good	Studio C!
Anne Chalesle, Stella & Dot	HEAT Salon	NorthShore University Health System	United States Tennis Association
Independent Stylist	IfOnly	Eye and Vision Center	University Club of Michigan State
Christine Boye, Arbonne	International Tennis Hall of Fame	Northwestern University Athletics	University
Independent Consultant	Kositcheck's	Octagon	Viking Athletics
Capitol National Bank	Lakeshore Sport and Fitness Club	P.F. Changs	Walnut Hills Country Club
Cookies by Design	Lansing Parks and Recreation	Pampered Chef	Walter E. Smithe
Court One Athletic Clubs	Lansing Symphony Orchestra	Paramount Coffee Company	Western & Southern Open
Creative Occasion	Matilda Jane	The PLAYERS Championship	Wilson Sporting Goods
Douglas J Aveda Salon	Michael Stein Insurance Agency, Inc.	Playmakers	Joan Witter, Lansing Potter's Guild
Dusty's Cellar	Michigan History Foundation	Powdr Corporation	Western & Southern Open
East Lansing Marriott at University Place	Milwaukee Bucks	Prince Global Sports	

2015 TODD MARTIN YOUTH LEADERSHIP MEMBERS

For three years now, our membership program has built a stronger relationship between Todd Martin Youth Leadership, its members, the children and families we serve and the community. Each level of membership provides much needed services to the children TMYL serves, and during 2015, our sixteen members directly impacted the lives of hundreds of children.

Grand Slam Champion

- Pat and Dave Brogan

Diamond

- Julia and Daniel Swan

Platinum

- Lynn H. Martin

Gold

- Sally and Angus McArn
- Bradford Shingleton
- Christine and Jim Shrier

Silver

- John Brogan
- Alfredo and Bernadette de La Fe
- Amanda Fisher
- Howard J. Weyers

Bronze

- Chrissie and Greg Brogan
- Phillip and Pamela Gillespie
- Scott Kilgren
- Louis J. Pettis, Jr.
- Susan V. Selke
- Nancy Seymour

SPOTLIGHT *Nancy*

It is with much sadness that after 12 years with Todd Martin Youth Leadership, Nancy Danhof has retired from the organization. It is with utmost gratitude that TMYL recognizes and celebrates Nancy for the tremendous role she has played in making the organization what it is today. As a result of prompting from one of the organization's founders, Rick Ferman, Nancy started with TMYL in 2004. "Nancy has given of herself tremendously and has been the heart and soul of the organization", states Dave Brogan, President Emeritus of the Board of Directors.



Under her leadership as Executive Director, TMYL has experienced growth and prosperity in many ways, particularly in the summer tennis and leadership program, school year tennis program and after school program. Participation in the summer tennis and leadership program, TMYL's flagship program, grew from 100 participants in 2003 to almost 300 participants in 2012, and expanded from one site to five. The program also increased its quality of programming through the adoption of the USTA First Serve Life Skills Curriculum, the integration of weekly leadership speeches given by leaders from the Lansing community, and the incorporation of educational, yet fun, field trips that provide participants with a glimpse into a much larger culture and the diversity of society.

Nancy's legacy as Executive Director is also evident in the growth and improvement of the school year tennis program. Participation grew from 20-25 youth per session (fall, winter, spring) in 2004 to 60+ youth per session in 2015. The program provided TMYL with the opportunity to expand our relationship with community organizations as evidenced by a partnership with the MSU Indoor Tennis Facility, who now generously hosts our programs on Friday nights.

The program Nancy is most passionate about, as a result of her background in and passion for education, is TMYL's after school program. As Executive Director, she developed and implemented the program in 2007 in order to provide our most deserving young people with the leadership and life skills necessary to stay in school, graduate, go on to college, and be successful citizens in our community.

The above successes have been a direct result of Nancy's, "...dedication to the participants involved and her passion for tennis and education", asserts Dave Brogan. Todd Martin echoes these sentiments: "Nancy Danhof would do anything for our TMYL kids."

And she really does do anything, and everything, for TMYL kids and their families. Lakisha Anderson, mother of three TMYL participants, states, "Nancy has always been a great support system for my family. Her influence has had a big impact on my children's lives and their education." These sentiments are echoed by Lakisha's daughter, Destinee; "Mrs. Danhof has changed by life for the better. She has provided love and care for me and my family, and I do not know where I would be without her." Destinee's brother, Bernard, also a TMYL participant, could not agree more; "I am grateful for Mrs. Danhof because she really cares about our family. I can come to her for advice or help with school work and she is always a helping hand."

Todd Martin Youth Leadership is forever indebted to Nancy Danhof for her tireless commitment to the organization's mission and its participants. Todd Martin sums it up perfectly when he states, "Nancy's energy, dedication, and generosity have set a high bar for the organization. I'm grateful for her incredible effort throughout her years of service."

UPCOMING EVENTS

SUMMER PROGRAM:

- Dates:
Session 1: June 13 – July 15
Session 2: July 18 – August 12
- Locations:
Eastern High School
Lansing Catholic Central
Letts Community Center
Quentin Park
Wainwright Elementary School

GOT GAME? FALL FUNDRAISER:

- Friday October 21 – Gala
- Saturday October 22 – Pro/Am

THANK YOU!

We would like to thank the City of Lansing's Parks and Recreation Department for their continued partnership. With their support we have been able to sustain and continually expand our program to meet more of Lansing's youth.

Check out our newly designed website at www.toddmartinkids.org! Here you will find the most up-to-date information about our organization, programs, events, and so much more!



SPOTLIGHT *Bernadette*

“Dependable and driven.” Those are the words Garrison Thompson, TMYL’s Director of Tennis, used to describe Bernadette Garibay, a long-time participant in TMYL programs. Bernadette is currently a senior at Grand Ledge High School where she plays #2 singles on the Varsity tennis team. Her dependability and driven-nature have catapulted Bernadette to this coveted position on her tennis team. TMYL staff member and Quentin Park site director, Renee Hoekstra, has personally witnessed Bernadette’s progression into a high-level Varsity tennis player over her years as a participant in TMYL programs. “I saw Bernadette progress from our NJTL program to the Local Excellence program, and now she is one of the stronger players in this high-level program.”



Through her participation in TMYL’s Summer Tennis and Leadership Program and School Year Tennis Program, Bernadette has grown tremendously. She states, “I have grown and improved through my participation in TMYL. I have not only grown as a tennis player, but as a person as well.” Bernadette’s father, Ray, echoes this sentiment, stating, “Participating in TMYL has made Bernadette more independent and confident in herself and in her tennis skills.” Renee Hoekstra describes Bernadette as, “Simply amazing. She is one of TMYL’s model participants.”

As a result of the growth she has demonstrated personally and as a tennis player, Bernadette was chosen by TMYL to be one of three Junior Leaders for younger participants during the 2015 Summer Tennis and Leadership Program. Garrison Thompson, comments, “Through her experience as a Junior Leader Bernadette has refined her leadership skills and is able to work with all age groups. She is one of my most trusted volunteers because I can count on her to take charge and help in any capacity she can.” Renee Hoekstra shares the same sentiments about Bernadette’s natural leadership abilities; “As a student volunteer, Bernadette is timely, dedicated and is great at relating to the participants.”

Todd Martin Youth Leadership could not be more proud of Bernadette’s accomplishments both on and off the court. Every staff member, volunteer, and participant that meets Bernadette is better for having met her. TMYL wishes Bernadette all the best in her upcoming adventures as she heads to Alma College in the fall to study Pre-Medicine and Biochemistry and join the Women’s tennis team.



Foster Community Center • 200 North Foster Street
Lansing, Michigan 48912 • www.toddmartinkids.org

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Inspiring Youth To Serve